





CATALOGUE 2019 &

ົ 201 Ш ٢) C

THE UKRAINIAN BERRY INDUSTR



Ukrainian Berries Association 6 Lesi Ukrainki, office 3-15, Kyiv, Ukraine, 01001 +380 44 561 61 62, +380 67 487 37 42 email: info@uaberries.com.ua site: uaberries.com.ua

CATALOGUE 2019



\* ÷ Fresh berries Semi-processed berries Processed berries

Eastern Partnership: Ready to Trade - an EU4business Initiative Funded by the European Union

This publication was produced with the financial support of the European Union. Its contents are the sole responsibility of each company that provides information for the catalogue and do not necessarily reflect the views of European Union.



International Trade lentre



# **EXPORT-ORIENTED COMPANIES**



# CONTENTS

Preface General information about Ukraine Ukrainian berry market overview Selected companies in Ukraine	_ 7
Fresh berries	_ 11
Artel №1 / TM Artberry   Betec / TM Our Berry   BLUE BERRY   Family Garden   Grass Avenue / TM Starberries   Liga Agro   Melitopol cherry   Nikdaria / TM iBerry   Oril-Eco   Yahydky / TM BigBlue	- 16 - 18 - 20 - 22 - 22 - 26 - 28



Semi-processed berries 33

34
36
38
40
42
44
46
48
50
52



# CONTENTS

	_ 54 _ 56
/ TM Pekar-Konditer	58 60 62 64 64
	69
	70

# Preface by

Olga Trofimtseva

Deputy Minister for European Integration of the Ukraine Ministry of Agrarian Policy and Food

Modern Ukraine is a significant player in the global food security system. We have already become the worldwide leader in the export of sunflower oil. Moreover, we are among the top global exporters of grain, poultry, honey and eggs. Ukrainian foreign agricultural trade reached \$22.6 billion in 2017 with almost \$18 billion that figure in agrifood exports.

Despite all the positive developments in our agrifood sector and exports in the recent years, Ukraine still has immense potential to develop niche markets. Horticulture, including berry production, is among the subsector with the highest growth potential. In the first six months of 2018, we have already exported 7,900 tons of berries. More than 70% of these exports were directed towards the EU countries.

The year 2017 was also quite successful for berry exports with fresh berry export value exceeding \$9 million, and the value of frozen berry exports reached \$58 million. Even with this level of success, these figures are still far from the sector's potential. That's why the Ministry of Agricultural Policy and Food of Ukraine placed the horticultural sector among the priorities in the state support programs for



2018, encouraging the growth of commercial production of fruits, berries and grapes.

As the next step of this governmental support, we would like to concentrate more on processing.

I am absolutely convinced that Ukrainian horticulture, including berry production, with little assistance from the state can supply high guality products under the highest international standards, both fresh and processed, for the domestic and export markets.

My strong belief is that we will witness an export breakthrough for Ukrainian horticultural producers in the coming years.



# Dear Friends,

We are proud to introduce to you the first Berries Industry of Ukraine catalogue. This catalogue was prepared for you by the Ukrainian Berries Association within the framework "Eastern Partnership: Ready to trade - an EU4Business initiative" financed by the European Union and implemented by the International Trade Centre.

The Ukrainian Berries Association is a sectorial organization that seeks to serve the best interests of both producers and processors. We focus our activities on efficiency and competitiveness in our sector, working to open new markets and foster overall sector development. We believe that our country and our producers are making an increasingly important contribution to global markets. The berry industry in Ukraine is booming with exports having

With best regards

grown by 11 times during the last four years. Working together, we expect to see continued growth for the benefit of all.

With this catalogue we present to you selected exportoriented producers of fresh berries, frozen berries and finished berry products. We truly believe that you will find business opportunities and good partners in Ukraine.

Iryna Kukhtina, President of the Ukrainian Berries Association

official Name: Ukraine (UA)

The political system: semi-presidential representative democratic republic; president directly elected by absolute majority popular vote in 2 rounds if needed for a 5-year term (eligible for a second term); election last held on 21 April 2019; prime minister nominated by the president, confirmed by the Verkhovna Rada.

**Geographical location:** Ukraine is situated in the south-east of Europe. It borders on Russia, Belarus, Moldova, Slovakia, Hungary, Poland and Romania.

Official language: Ukrainian

Religions: Orthodox Christianity, Greek-Catholic Christianity, Catholicism, Islam

Major cities: Kyiv (the capital), Odesa, Lviv, Kharkiv, Dnipro, Donetsk

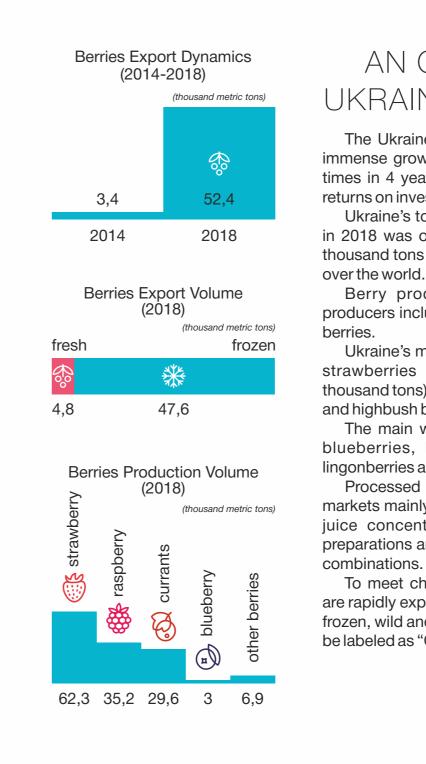
Exchange rates (average 2018): 1 EUR = 32.1429 UAH

Gross Domestic Product (2018): 130.83 billion US dollars

Internet domain: .ua

Area code: + 380





6

# AN OVERVIEW OF THE UKRAINIAN BERRY MARKET

The Ukraine's berry export is booming, demonstrating immense growth since 2014 (expanding by more than 11 times in 4 years) and it is also one of the most attractive returns on investment in Ukrainian agriculture.

Ukraine's total production of berries by official statistics in 2018 was over 137 thousand tons, with exports of 35 thousand tons of fresh and frozen berries to 67 countries all over the world.

Berry products brought to market by Ukrainian producers include a wide range of both wild and cultivated

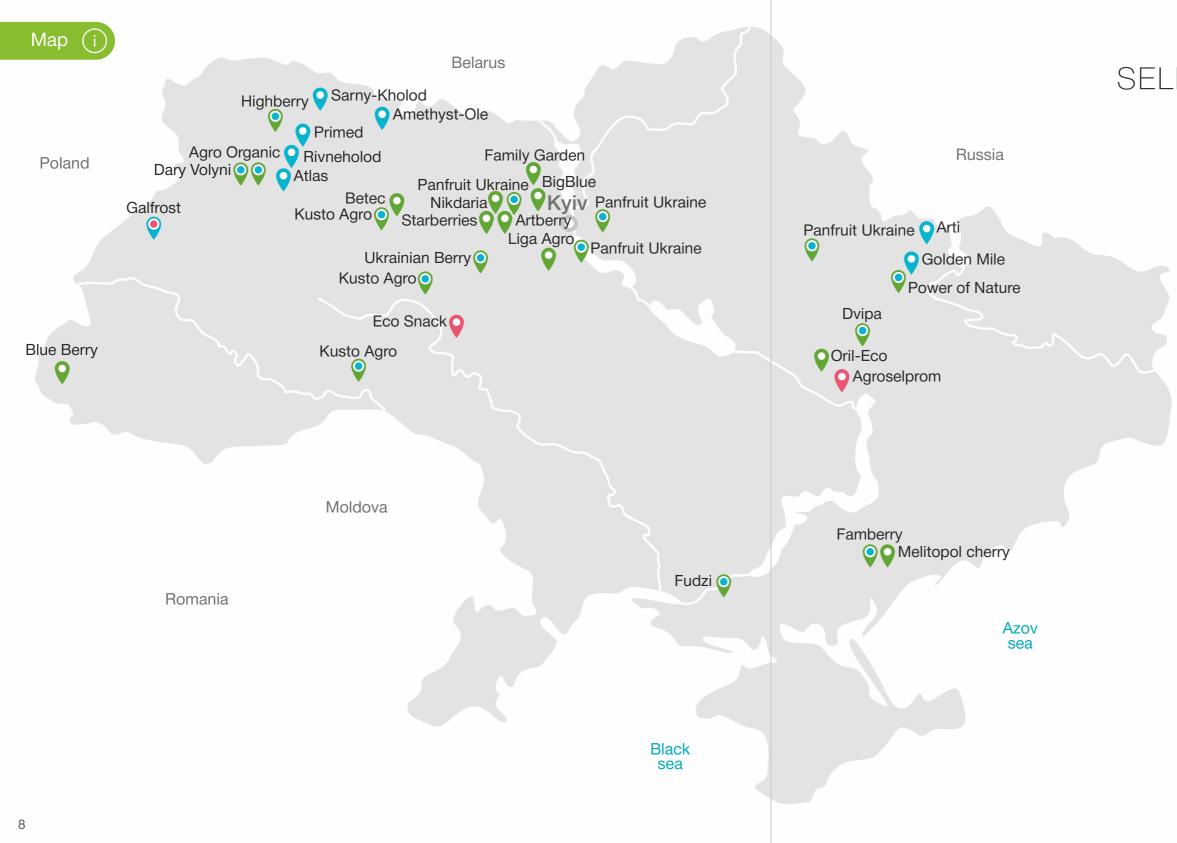
Ukraine's main production of cultivated berries includes strawberries (62,3 thousand tons), raspberries (35,2 thousand tons), black and red currants (29,6 thousand tons), and highbush blueberries (3 thousand tons).

The main wild berries gathered and marketed include blueberries, blackberries, cranberries, elderberries, lingonberries and aronia.

Processed products enter the domestic and export markets mainly as quick-frozen berries and berry mixtures, juice concentrates, single variety purees, mixed-fruit preparations and a wide range of easy-to-use quick-frozen combinations.

To meet changing market trends, Ukrainian producers are rapidly expanding their preparation of packaged, quickfrozen, wild and cultivated berries that meet all standards to be labeled as "Organic".





# SELECTED COMPANIES IN UKRAINE

# LEGEND



**P** Fresh berries

Fresh berries Semi-processed berries 0

Semi-processed berries



Semi-processed berries Processed berries



**Processed berries** 



# FRESH BERRIES



# Artel №1 LLC Founded in 2014

TM Artberry is a team of professionals that grow blueberries and sweet cherries on their own lands as main crops, as well as raspberries and blackberries.

Main crops are grown using Dutch technology and under the full control of specialists from the famous Dutch nurseries, which provides us with planting material.

Our products fully meet international quality requirements, which conform to the annual certification of Global G.A.P., GRASP, SMETA.

boxes

punnets

Artberry

certification: Global G.A.P., GRASP, SMETA



process used cooling sorting packing

packaging annual volume

> 2019 - 200 tons 2020 - 350 tons (expected)

sales channels

fresh market



Company and manufacturers' address: 13B Shevchenko street, Nebelytsya village, Makariv district, Kyiv region, Ukraine, 08024

Tetiana Nikolaeva Sales Manager

+380 93 355 32 31 marketing@artberry.ua







cherries

duke draper liberty aurora

regina penny schneiders

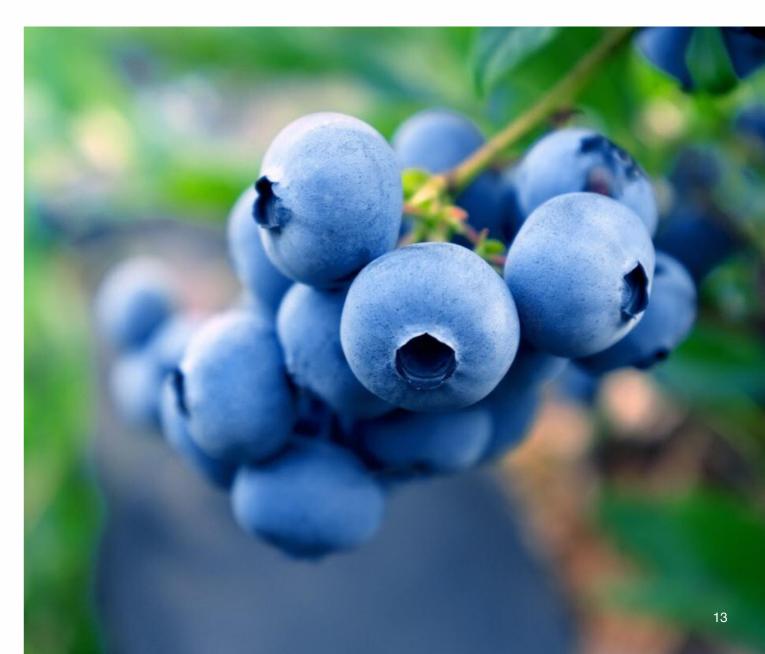
kordia

hertford merchant vanda





blackberry



canada giant lapins skeena fertard bellise sweetheart karina





## certification: Global Gap, Tesco Nurture

Betec is one of the largest growers and suppliers of fresh berries in the CIS\* and Europe. Founded in 2010, the core business of the company is the cultivation of blueberries. Our main priority is to provide the highest quality of the product. We use and follow all the modern technologies and processes of cultivation, harvesting, processing, packing and storing, and as a result our customers receive products of the highest quality. Our blueberry plantation is the largest in Ukraine and one of the largest in Europe. Currently, our blueberry farm spans 325 ha.

\*Former Soviet Union

Betec LLC

Founded in 2010

process used	packaging
cooling	125 / 250 g
sorting	300 / 500 g
packing	3 kg



annual volume 2017 – 1,500 tons sales channels

fresh market

**Company address:** 9 Baseina street, office 3, Kyiv, Ukraine, 01004

Manufacturers' address: 1b Poleva street, Barvynivka village, Novograd-Volynskyi district, Zhitomyr region

Andrii Borysenko Head of Commercial Department

+380 50 413 57 95 borysenko\_betec@ukr.net tr betec.com.ua



duke liberty bluecrop elliott bluegold aurora



company's brand Our Berry











# Blue Berry LLC

Founded in 2013

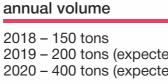
Blue Berry is a farming company established in 2013. We are based in Zakarpatska oblast, Western Ukraine, where we grow, harvest, pack and ship highbush blueberries from our own fields.

We control all stages of production from field to shipment, aiming to guarantee our customers with the finest quality blueberries, grown and processed with love and passion.

Blue

process used	packagin
cooling sorting packing	punnet 125/250/5 box 3 kg

500g



certification: Global Gap

2019 - 200 tons (expected) 2020 - 400 tons (expected)

sales channels

fresh market

Company address: 30/39 Shchekavytska street, office 4, Kyiv, Ukraine, 04071

Manufacturers' address: Velyki Luchky village, Zakarpatsk region, Ukraine, 89625

Natalia Pukshyn Head of the Company

blueberry.ua

+380 67 404 22 22 info@blueberry.ua

(H) blueberry

duke draper

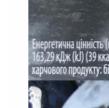
liberty aurora



## company's brand

Blue Berry TM







16





ергетична цінність (калорійність) на 100 г (g) харчового продукту -(3,29 кДж (kl) (39 ккал (kcal); вміст поживних речовин на 100 г (g) рчового продукту: білків -1 г (g), жирів - 0,5 г (g), вуглеводів - 6,6 г (g).

лохина 250

# Family Garden LLC

Founded in 2016



certification: ORGANIC, Global Gap

Family Garden's plantation encompasses 155 hectares of the prime Ukrainian land and produces the best ecological berries in Ukraine, that have organic and Global GAP certificates. Every day, our team works hard to produce fresh organic blueberries of the highest quality for the EMEA.



FAMILY

GARDEN

sales channels

fresh market

process used	packaging	
cooling sorting	plastic packa 125/250/300	
packing		

package 50/300/500 g



annual volume 2020 - 120 tons (expected) 2021 - 350 tons (expected) 2022 - 700 tons (expected) 2023 - 1100 tons (expected)

Company address: 22 Yamska street, Kyiv, Ukraine, 03038

Manufacturers' address: 99 Kyivska street, Katiuzhanka village, Vyshgorodskiy district, Kyiv region, Ukraine

Ivan Grechkivsky CEO ivan@familygarden.ua

+380 44 528 25 16 hello@familygarden.ua





duke liberty

valor last call



company's brand Family Garden TM







# Grass Avenue

Founded in 2012



## certification: Global GAP

The family owned agricultural company 'Grass Avenue' was founded in 2012. The main activity is the cultivation and the production of fresh blueberries grown on our 54 hectare farm. Our company fields are located in Zhytomyr Region, 60 km from Kyiv. We produce several varieties of blueberries, the harvest season for our fresh berries is from July till September. In 2019, we constructed a new cooling/ sorting facilities with the total area of more than 700 m2.



sales channels

starberries.com.ua

Fresh market

process	used
---------	------

cooling sorting packing 3 kg box plastic container

packaging



# Company address:

26 Sadova street, Novosilky, Kyiv, Ukraine, 03027

Manufacturers' address: 68 Radomyshlska street, Zabilochchia village, Radomyshl district, Zhytomyr region, Ukraine, 12262

Oleg Vorobyov Head of the Farm

annual volume

2019 - 130 tons

+380 67 447 67 87 +380 44 526 22 22 info@starberries.com.ua blueberry

duke liberty nelson elliott bluecrop aurora patriot





company's brand

StarBerriesTM







21



# Liga Agro APCS

Founded in 2016



Start and the start in a start in

We are a cooperative from the center of Kiev region; we cultivate 24 hectares of fruitbearing land. Our principal goal is to become the most convenient and the most beneficial partner for cooperation.

In 2019, we plan to start developing the TATL AGRO Innovation system, which enables us and our partners to regularly monitor soil and plants in terms of protection and nutrition utilities.

process used	packaging
sorting	plastic box
cooling	carton box
packing	100-500 g



## sales channels

2018 – 17 tons 2019 – 90 tons (expected) 2020 - 140 tons (expected)

fresh market raw material for freezing

Company and manufacturers' address: 1 Moroshkova street, Roslavichi village, Vasilkovsky district, Kiev region, Ukraine

Andrii Voloshyn Head of cooperative

+380 99 64 09 102 info.ligaagro@gmail.com











raspberry

earlyblue torro brigita bluecrop patriot

amira









# Melitopol cherry Ltd

Founded in 2002

The Group of companies "Melitopol Cherry" is an enterprise that is dynamically developing and implementing innovative approaches in all areas of management. We specialize in growing fruits, cereals, oilseeds and commerial crops.

"Melitopol Cherry" is one of the leaders of fruit production in Ukraine. We are proud of the products we produce and our fruits and berries are not only beautiful outside, but also are extremely tasty and have high nutritional value.

process used	packaging	
cooling	box	
packing	plastic container	



annual volume

2017 – 505 tons

sales channels

fresh market

Company address: 65 Hetman Sagaidachny street, Melitopol, Zaporozhye region, Ukraine, 72304

Manufacturers' address: 12 Central street, Sadove village, Melitopol district, Zaporozhye region, Ukraine

Karina Stanchevska Coordinator

+380 98 983 55 13 export@melcherry.com melcherry.com

	strawberry
$\sim$	2



krupnoplodna melitopol black valery chkalov sweetheart

lapins

cherry



company's brand

Melitopol Cherry TM







apple (golden delicious, renet simirenko, gala)



# Nikdaria LLC

Founded in 2017

iBerry uses modern and progressive cooling facilities.

By the end of 2019, the company plans to obtained Global GAP, GRASP and implement tracking control.

In 2020, we expect to introduce fully automated sorting and packing lines.

iBerry Ukraine has an extensive experience in the transportation of the export's production by air or trucks.

Cooperating with us, you will have a strong and reliable partner in Ukraine.

process	used

hand picking cooling sorting line packing line

plastic or carton container 125 / 250 / 500 / 1000 / 2000 gr

packaging



2018 – 2 tons 2019 - 30 tons 2020 – 120 tons (expected) 2021 – 500 tons (expected)

> Company address: 12260, 36A, Central str., village Rakovichy, Zytomyrskiy region, Ukraine.

+380 66 311-44-88 +380 99 233-55-11 office@iberry.com.ua

YouTube canal: iBerry Ukraine #iBerryUkraine

Subscribe to our fb: iBerry Ukraine

land bank

100 ha of blueberries

20 ha of asparagus

4 ha of haskap

iberry.com.ua

(n)





duke bluecrop chandler spartan patriot elliot bluegold

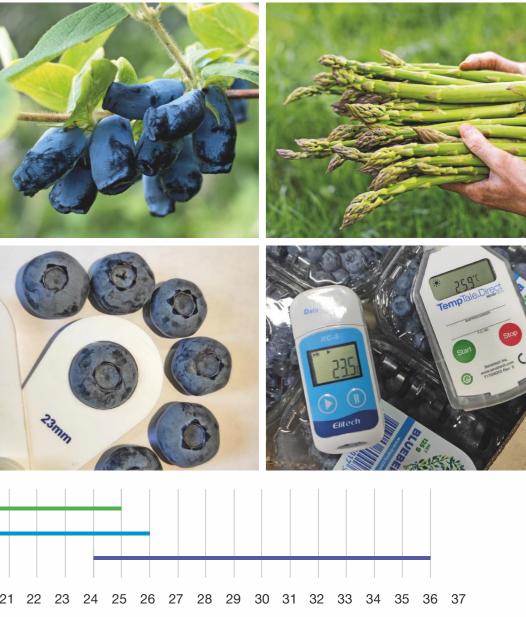
gordost bakczara bakczarskij velikan

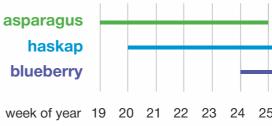


certification:

ORGANIC, Global Gap

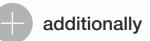






mav

iune



asparagus (aspalim, backlim, enolim, portlim)

september

august

# **Oril-Eco Ltd**

Founded in 2017

The Orel-Eco company planted the first raspberry plantations in 2017, and strawberries plantations in 2018.

In 2018, we began construction of the freezing complex facility near our berries plantations. In August 2019, we put it into operation. Its freezing capacity is 5 tons per day.

Today we grow raspberries on the area of 25 hectares, strawberries - 13 hectares.

Our company works using exclusively organic technologies, as evidenced by Organic Standard Certificate No. 19-0552-04-01. In addition, we have certified our production according the HACCP requirements. The plan for 2020 is to prepare the company for BRC standards.

Our goal is to build a highly efficient enterprise that meets the most stringent of the European standards.

process used	packaging	annual volume	sales channels
cooling sorting packing	carton boxes	2018 – 150 tons	fresh market, raw material for freezing, for manufacture of dairy products, children's nutrition

## Company address:

18 Priorilska street, Mogilev village, Tsarichansky district, Dnepropetrovsk region, Ukraine

Manufacturers' address: Mogilev village, Tsarichansky district, Dnepropetrovsk region, Ukraine

Serhiy Korobkin Head of the Company

+380 67 631 55 01 oril.eco.farm@gmail.com



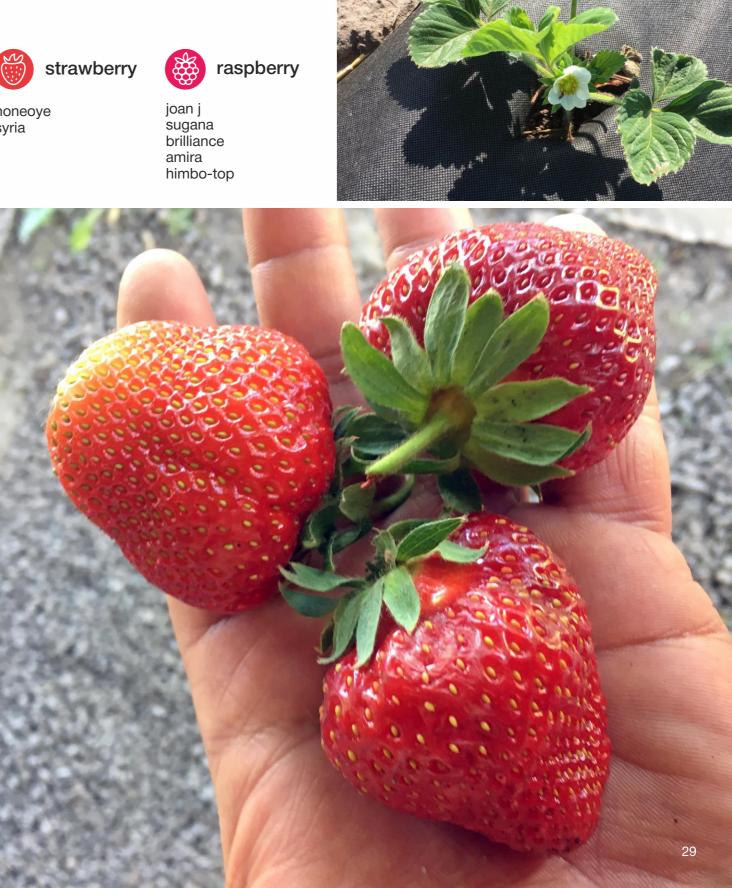
r oril-eco.com







honeoye syria



\*\*\*\*

)RIL-ECO TECHNOLOGIES OF NATURE







certification: ORGANIC Global Gap 4063061051868

Our company is a producer of organic blueberries with Organic Standard and Global GAP certificates.

For the last 3 years we prepared our land in a 100% organic way to create the best environment for our plants that would assure a smooth taste of high quality.

Our vision and main target is to create high quality, 100% organic blueberries, using the best international practices of producing berries, with high standards of infrastructure and only Organic Standard and Global GAP procedures and practices.

packaging



## process used

cooling sorting packing punnet 250 / 500 g box 3,5 / 5,0 kg



# annual volume

2020 – 125 tons (expected from June 20 to August 15) 2021 – 250 tons (expected from June 20 to August 25)

> Company address: 25 Novomostytska street, office 2, Kyiv, Ukraine, 04074

Manufacturers' address: Khmelna village, Kyiv region, Ukraine

Oleh Naumenko CEO

+380 67 673 22 99 bigblueorganic@gmail.com 6732299@gmail.com

## sales channels

fresh market

tigblue.com.ua



duke bluecrop chandler nelson elliot



## company's brand

BigBlue









# \* SEMI-PROCESSED BERRIES





# <u>IgroOrganic</u>



Founded in 2016



certification: ORGANIC, HACCP, BioSuisse

The Company was established in 2016 as a branch of TH Lubystok (www.lubystok.com).

The company grows organic berries and vegetables, and produces static frozen processing organic and conventional crops.

We have been operating on 150 ha of our own plots with 22 ha of autumn raspberries, 7 ha of strawberries, 19 ha of sea buckthorn and 4 ha of rhubarb, used for growing crops.

# process used

static frozen

packaging paper bags 25 kg carton box 10 kg

## annual volume 2017 - 866 tons

sales channels

processing enterprises

market, distributors,

Company and manufacturers' address: 7 Adamkivska street, Zorya village,

Rivne region, Ukraine, 35314

Darya Sukalo Coordinator

🕞 agro-organic.com.ua

+380 362 610 626 daryasukalo@gmail.com

strawberry

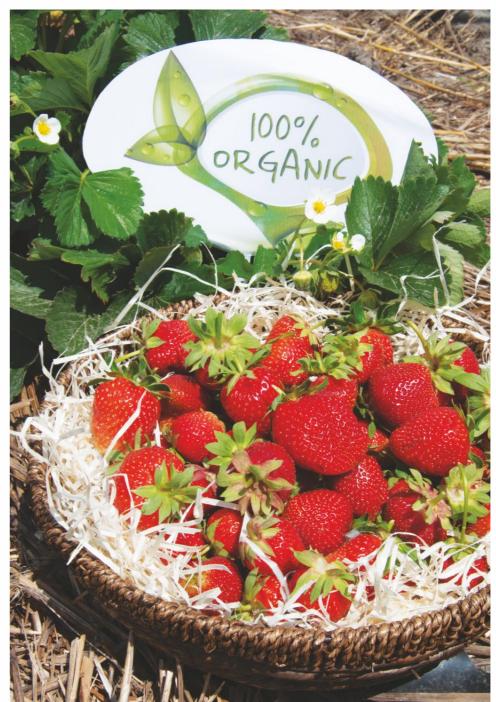


raspberry

senga honeyo clery polka syria

joan j amira himbo top zugana







eva lybid kiv



blueberry





additionally

rhubarb (queen victoria)





# Dary Volyni Ltd

Founded in 2011



## certification: HACCP

Dary Volyni Ltd is an agricultural company established in 2011 in Western Ukraine with a focus on the cultivation of black currants, raspberries, blackberries, strawberries and sea buckthorn on 140 hectares of land in the Volyn region on the border between Ukraine and the EU, namely Poland. The company also works with wild berries: cranberries.

Dary Volyni Ltd concentrates on berry processing and preparation: sorting, packing in different containers on customers' request, also freezing of berries and distribution around Ukraine, EU and other countries.

packaging

bags 25 kg

carton box 10 kg



### annual volume

2017 – 3,000 tons

## sales channels

intermediary companies on local national markets, bakery, confectionery and juices producers

frozen (IQF) sorting packing fruit preparations berry mixtures compotes

process used

cooling



**Company address:** 2b Peremohy street, Palche village, Kivertsivskyi district, Volynska region, Ukraine

Manufacturers' address: 1a Rankova street, Lutsk, Ukraine

Mariana Pylypovych Commercial Director

+380 67 405 91 96 daryvolyni@gmail.com In pylber.com

tr daryvolyni.com

strawberry black black currants murano honeoye syria deepred blackberry



## company's brand

Dary Volyni







Cranberry



# additionally

honey, jam





# Dvipa Ltd

Founded in 2005





certification: ORGANIC, Global Gap (expected in 2020)

Dvipa Ltd has more than 15 years of experience in ecological farming. With 150 hectares of certified organic land, of which 80 hectares is under drip irrigation, we strive for high quality berries. The company has around 50 permanent employees and 100 seasonal workers. Dvipa Ltd generates an average annual gross production income of 1 000 000 euros.

Dvipa Ltd is a member of many organic associations and cooperatives in Ukraine and has its own trademark of organic products and production of biofertilizers.

process used	packaging
sorting cooling static freezing backing	carton box 10 kg craft bag 25 kg

annual volume

2018 – 10 tons 2019 - 60 tons 2020 - 120 tons (expected)

## sales channels

intermediary companies on local market, distributors, processing enterprises

Company address: 2 A Kolgospna street, flat 2, Magdalynivka village, Dnipropetrovsk region, Ukraine, 51100

Manufacturers' address: Chernetchyna village, Magdalynivskyi district, Dnipropetrovsk region, Ukraine, 51111

**Denis Pavlov Commercial Director** 

+380 67 523 83 00 www.ahimsa.ua@gmail.com





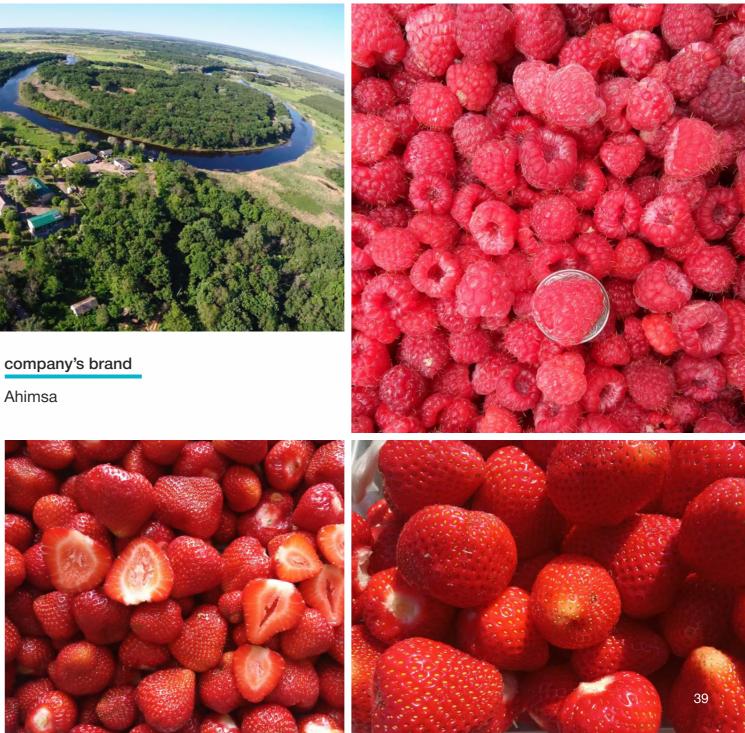


strawberry

joan j brusniava honeoye



Ahimsa











certification:

ORGANIC



Famberry is a modern family-owned Ukrainian trademark belonging to PIE Sergii Olshanskyi.

We grow, harvest, process and market fresh and frozen cornel berries and its sub-products. The company creates high quality organic products that meet the needs of their customers.

We are handling the biggest cornel garden in Europe, which encompasses an area of 14 hectares. The Garden and the berries have Organic Certificate № 17-0235-05 UA-BIO-108 from 04.08.2017



## process used freezing drying puree processing packing

packaging carton box 10 kg bags 25–30 kg glass jars, bottles

# annual volume

## 2018 - 198 tons

## sales channels

local FMCG markets internet market places distributors general public



Company address: 21 Centralny avenue, Zaporozhye, Ukraine, 69005

Manufacturers' address: Novoe village, Tokmak district, Zaporozhye region, 71724

Olena Zaslavska **Export Project Manager** 

+380 61 213 37 47 +380 67 112 16 35 +380 67 610 46 15 olshansky.flp@gmail.com

famberry.com.ua





additionally

semen yantarnyi vladimirski cereals, legumes, oil cultures







# Fudzi Farm Founded in 2016

Fudzi farm is located in Velikii Kopani village, the Oleshkovsky district of the Kherson region.

We are one of the largest producers of fresh berries and frozen strawberries in Ukraine. Before establishing Fudzi Farm, for 10 years, operating under the brand Stepka TM, we have successfully combined the experience of European leaders in industrial production of strawberries with the climatic conditions of Ukraine.

The total surface of the land plot is 294 hectares, of which 113 hectares is occupied by strawberries.

Fudzi Farm	

## certification: HACCP



process used	
cooling sorting	
packing	

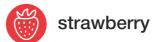
packaging corrugated trays 5,5 kg boxes 10 kg bags 25 kg annual volume 2018 – 1,500 tons sales channels

market, distributors, processing enterprises

**Company and manufacturers' address:** Myru street, Radensk village, Oleshkivskyi district, Khersonska region, Ukraine

Marat Suleimenov Commercial Director

+380 50 392 77 19 marat123marat@gmail.com tr stepka.com.ua



honeoye zenga-zengana alba malvina salsa kleri



company's brand

Stepka TM







# Highberry LLC

Founded in 2011



certification: HACCP

Highberry specializes in the production of frozen berries, vegetables and fruits for the European market.

Our company grows on its own fields (449 hectares) strawberries, sour cherries, raspberries, blackberries, black currants and vegetables.

We also buy fresh plum, bell pepper, melon and apple for further freezing.

At our factory we have high capacity IQF freezer (Unidex), cherries/plums pitting machines (Ferrum), cutting machines (FAM, Urschel) and state of the art washing and processing equipment.



packaging process used fast-freezing (IQF) carton box 10 kg bags 25 kg packing

annual volume

sales channels 2019 - 2,000 tons (until September)

dairy, jams, marmalades, pastry, HoReCa



## Company address:

101-A Sokola street, Staryi Chortoryisk village, Manevichi district, Volyn region, Ukraine, 44636

Manufacturers' address: 42 Shevchenka street, Staryi Chortoryisk village, Manevichi district, Volyn region, Ukraine

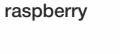
Yana Zhytniakovska **Export Sales Manager** 

highberry.com.ua/en

+380 67 539 10 11 yana@silverstone.com.ua









zenga zengana

plum

cacanska bestrna



company's brand

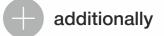
Highberry TM





44





debrecen-botermo lutowka

ball pepper, broccoli, brussels sprouts







# Kusto Agro

Founded in 1997

Kusto Agro produces berries with high added value thanks to our innovative business model satisfying the growing needs of emerging markets in the following areas: berry production, industrial crop production, grain elevators, logistics and trading.

The enterprise leases 12,000 hectares in the Vinnytsia, Zhytomyr and Khmelnytsky regions of Ukraine. Kusto Agro was founded to build a vertically integrated company in the field of the agricultural sector of Ukraine. Kusto Agro grows organic strawberries in Zhytomyr and Vinnytsia regions. In 2018, we planted strawberries on an area of 60 hectares. And by the end of the year 2019 we plan to double the area.

Our strawberries are not only tasty and healthy, but also meet all the criteria of organic products. The company also plans to establish a black currants and sour cherry orchard in 2019.



certification:

Kusto

process used packaging cooling boxes 10-25 kg bags 25 kg packing annual volume

2019 – 350 tons (expected)

sales channels

processing enterprises



Company address: 43 Teatralna street, Vinnytsia, Vinnytsya region, 21000

### Manufacturers' address:

Baranovsky district, Zhytomyr region Kalinovsky district, Vinnytsia region Novoushytsky district, Khmelnitsky region

Roman Sapozhnikov Project Manager

+380 96 966 83 93 r.sapozhnikov@kustoagro.com In kustoagro.com

Olena Beskupska Export Manager

+380 67 432 54 51 office@kustoagro.com





company's brand

Alfabet Agro











certification: ORGANIC,

HACCP, ISO 22000

# Panfruit Ukraine

Agricultural services cooperative Founded in 2017

ASC "Panfruit Ukraine" is a cooperative uniting farmers who grow organic berries in central Ukraine (Kyiv and Poltava region) with the land bank exceeding 150 hectares.

In Panfruit Ukraine, we produce, process and export organic soft fruits and ensure quality control at each stage from planting until delivery to the final customer.

We produce mainly frozen raspberries but frozen strawberries and fresh blueberries are also available.

packaging

carton box

box

bags

process used
fresh product
sorting
freezing
concentrate
packing

annual volume

2017 - 100 tons

## sales channels

production of yoghurts, children's food, confectionery, juices, jams, smoothies, further proceeding (namely, sublimation), use in cereals and muesli etc



### Company address:

10 Petlyury street, office 4, Kyiv, Ukraine, 01032

### Manufacturers' address:

Mala Starytsia village, Boryspil district, Kyiv region, Ukraine Kozyn village, Myronivskiy district, Kyiv region, Ukraine Nezhylovychi village, Makarivskiy district, Kyiv region, Ukraine Ordanivka village, Dykanskiy district, Poltava region, Ukraine

Serhiy Stetsenko Head of Cooperative

+380 67 238 20 00 rasp@berry.ua



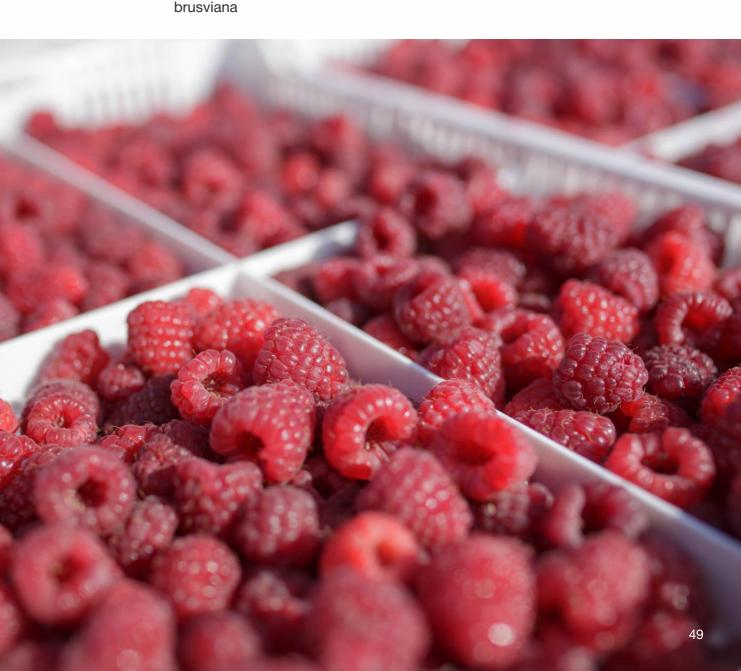






duke bluecrop bluegold chandler

glen ample glen fyne joan j himbo top amira polka polana





florence elsanta albion zenga zengana cabrillo honeoye



# additionally

organic vegetables (radishes, tomatoes, cucumbers, peppers, eggplants), garlic, apples for proceeding, honeysuckle



Semi-processed berries 💥

# POWER OF NATURE

health soil - health plant - healthy men



certification: ORGANIC

# Power of Nature LLC Founded in 2015

The company uses 50 hectares of land for growing organic products and is the largest farm in the Kharkiv region.

process used	ра
frozen	ca
freeze-drying	10

ackaging arton boxes 0 kg



2018 – 85 tons

## sales channels

fresh market, processing enterprises



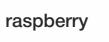
Olena Prudnikova Founder, Director

powerofnature.com.ua

+380 98 300 00 01 powerofnature.ua@gmail.com







murano clery joan j polana











additionally

karaka black cacanska bestrna

vegetables, legumes





HACCP, ISO 22000, Global Gap

certification:

# Ukrainian Berry Ltd

Semi-processed berries 💥

Founded in 2012

The "Ukrainian Berry" company commercially grows berries including blueberries, raspberries, strawberries, sour cherries and honeysuckle on an area of over 100 hectares.

The company freezes, packs and preserves berries in-house with manufacturing processes in line with international standards HACCP, ISO 22000, and Global GAP.

	) est		Į
	10,5	RE	6
0.00			

process used
cooling freezing
sorting

packing

packaging plastic boxes: 125, 250, 500 g industrial package: 0,5 – 25 kg

# annual volume 2018 - 370 tons

## sales channels

fresh market. supermarket chains (fresh berries), processing enterprises (frozen berries)



Company and manufacturers' address: 1 Tsentralna street, Markushi village, Berdychiv district, Zhytomyrska region, Ukraine, 13373

Inna Dekhtiar Marketer

+380 97 498 30 47 innadeh@gmail.com u-berry.com.ua





raspberry

duke bluegold bluecrop liberty elliott

glen ample octavia amira himbo top















syria roxana zenga-zengana

regina summit bigaro burlat



AMETHYSTM

# Amethyst-Ole Ltd

Founded in 2012

Since 2012, Amethyst Ole has been committed to supplying high quality produce. It has taken years of research and development to establish best practices and sustain a successful supply program. We are committed to using the industry's best practices in every phase of production. As part of this commitment, we constantly strive for the highest domestic and international certification standards in the food industry.

Consumer demand and quality expectations for organic products continue to steadily increase, and we are proud to offer organic options and be one of the market leaders in terms of quality. Food safety and product quality are the two most important factors in growing, collecting and processing our fresh fruit and nuts. From the field and forest to harvesting and through production, Amethyst Ole strives to assure food safety standards and effective tracking of its organic products.

We take pride in our product and upholding our name. We strive to supply consistent high quality and flavorful berries for your business to prosper.



certification: ORGANIC, Naturland, HACCP, ISO 9001



## process used cooling freezing (IQF) sorting calibrating packing

packaging 20-25 kg bags 10 kg cartons other on demand

## sales channels

jam, juice, puree and concentrate producers, dairy industry, retailers, importers, traders



Company and manufacturers' address: 2 Avtomobilna St, Rudnia-Bystra village, Olevsky district, Zhytomyr region, Ukraine 11031

Tetiana Troshyna Business Development Manager

annual volume

2018 - 3,400 tons

amethyst-ole.com.ua

+380 67 401 79 41 office@amethyst-ole.com.ua











additionally



# elderberry

walnuts



₩



# Arti LLC Founded in 1997

Arti LLC is a leading Ukrainian enterprise that has a vertically-integrated structure for the frozen food production.

The company grows raspberries as well as vegetables.

Since 2000, Arti LLC has been selling frozen food under TM Arti brand that is highly popular for its unique recipes and top quality.

process used	р
fast freezing sorting	b b
packing	





certification: HACCP, ISO 22000, FSSC 22000



2017 - 130 tons

annual volume

sales channels

market

Company address: 67 Saltivske highway, Kharkiv, Ukraine, 61038

Manufacturers' address: 1 Lypetskyi alley, Ruski Tyshky village, Ukraine, 62440

Serhyi Sukhyna Head of the Company

+380 57 757 51 56 marketing@artika.com.ua















vegetables and mixtures

# Atlas Export LLC Founded in 2015

Atlas is a producer of high quality frozen berries and wild mushrooms. We export to over 12 countries, including Poland, Germany, France, Belgium and Switzerland. Our brand new factory is located in the village of Mykhailivka, 150 km from the EU border.

Our company is the first BRC certified producer of frozen berries in Ukraine. We have strict internal food safety program and HACCP.

Raw materials are sourced through proprietary network of qualified farmers as well as from pristine Carpathian forests.

process used	packaging
sorting freezing packing	25 kg paper bag 10 kg carton box 2,5 kg bag 0,5 kg retail packaging





₩

certification: **BRC, ORGANIC, HACCP** 



annual volume 2019 - 1,200 tons quality extra 1st class jam puree

press



Company address: 4 Shota Rustaveli street, office 4, Kyiv, Ukraine, 01001

Manufacturers' address: Mihaylivka village, Rivne region, Ukraine

Ivan Kalinin Director

atlas-export.com

+380 44 337 55 05 info@atlas-export.com







# lingonberry



# sea buckthorn



# additionally

## wild mushrooms





# Golden Mile

Trade house, private enterprise Founded in 2006

(-MTH aolden mile trade house

## certification: HACCP, ISO 22000

The Golden Mile trade house offers a range of goods and services aimed at supplying and developing food industry enterprises. It is Ukraine's largest producer of fillings, dry mixes and adjuvants for bakery and confectionery products.

We sell products containing local and imported ingredients, both through wholesale and our own retail chain called "Pekar & Konditer".

Our innovation center provides our clients with comprehensive support.

Our logistics complex allows us to organize fast and high-quality delivery of loaded goods. In addition to our stable position on the domestic market, we are actively developing our export sales operations and offering our products to different markets such as Poland, Romania, Bulgaria, Belarus, Moldova, Greece, Germany, Holland, Czech Republic, and the Baltic countries.

We have branch offices in Kharkiv, Lviv, Kyiv and Kropyvnytskyi, and early in July of 2018 inaugurated operation of a representative office in Katowice, Poland.

packaging

## process used

fruit and berry fillings: with pieces, gel, puree poppy fillings nut pastes

## plastic package 0,1 – 3 kg plastic baskets. corrugated boxes 3 – 25 kg

## annual volume

2017 – 2,480 tons

## sales channels

confectionery products, bakery products

Company and manufacturers' address: 135-A Moskovskiy avenue, Kharkiv, Ukraine, 61001

Hudylko Vadym Mykolayovych Head of Foreign Economic Activities Department

Daria Velyka Marketing Manager

[ goldenmile.com.ua/en/

+380 57 771 47 55 gm\_info@goldenmile.com.ua

₩

## company's brand

Golden Mile trade house® **OPTIMA®** Pekar-Konditer<sup>®</sup>









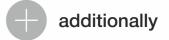
raspberry

cherry









apple, kiwi, maropan, poppy



black

currants

apricot

(b)

plum

₩

# Primed LTD

Founded in 1995

PRIMED LTD is one of the biggest direct producers and exporters of frozen IQF berries in Ukraine. Our company already has more than 20 years of successful experience in the export of the high quality products to more than 25 countries of the world.

We pay special attention to the assessment of the customers' needs and to their satisfaction, to achieving the highest quality and continuous improvement.

process used cooling fast-freezing (IQF) sorting packing marking

packaging annual volume 10 kg carton box 25 kg paper bag

2017 - 940 tons 2018 - 760 tons 2019 - 1,000 tons (expected) sales channels

Manufacturers of jams, juices, concentrates, etc.

Company address: 8 B, Spaska Str., App. 11, Podilskyi Distr., Kyiv city, Ukraine, 04070

Manufacturers' address: 117, Stepanska Str., Kostopil city, Rivne region, Ukraine, 35000

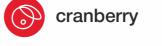
Yulia Buniak Export Manager

+380 67 534 51 21 yulia@primed.com.ua anastasia@primed.com.ua In primed.com.ua









strawberries

wild

fragaria vesca

rubus caesius

(n)

vaccinium oxycoccus





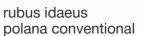




certification: ORGANIC, ISO22000, HACCP









sambucus nigra



walnut kernel (juglans regia)



₩

# **Rivneholod ALC**

Founded in 1950

Rivneholod Additional Liability Company is one of the biggest Ukrainian manufacturers of IQF wild berries.

A healthy eating is the trend that develops rapidly and intensively especially in the modern world that constantly demands modernization. Thus, there is a growing demand for organic food, including IQF berries.

We control quality of products during all stages, starting from collection points, including strict control of raw material to final stage, packaging of ready product.

process used	packa
cleaning sorting freezing IQF packing	10 kg 25 kg

aging 15 kg carton boxes laminated paper bags annual volume 2018 - 5,200 tons sales channels

Juices, baby foods, pharmacology, dairy products industry

rivneholod.com

Company and manufacturers' address: 112 Knyazya Volodymyra Str., Rivne, Ukraine, 33009

Tarasova Olga Secretary +380 97 498 54 16

\*\*\*\*

Turchyk Nataliya Sales manager +380 67 596 76 94

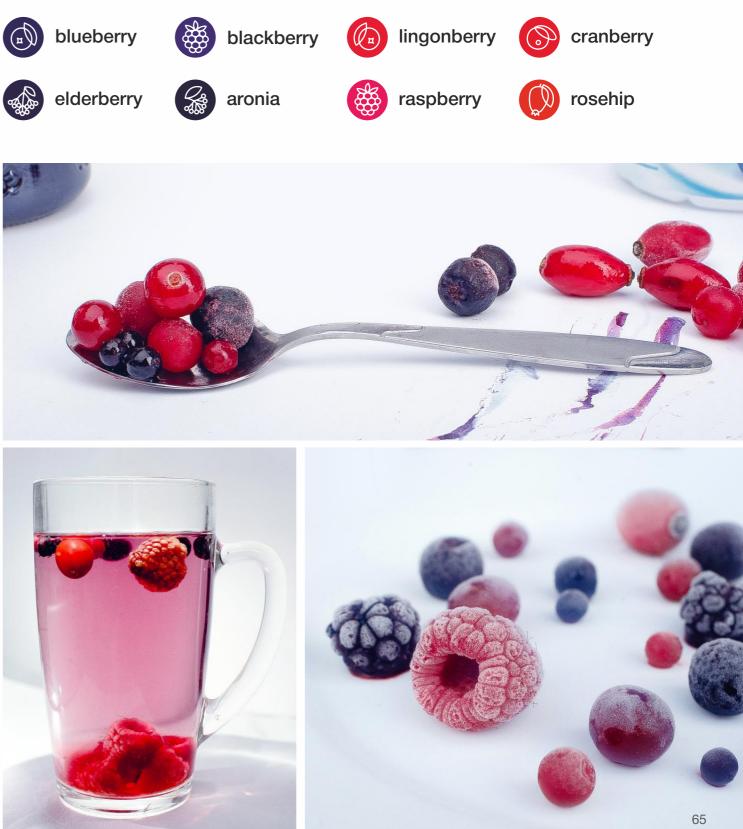
info@rivneholod.com



certification: ORGANIC,

ISO22000, HACCP, IFS

(m) blackberry blueberry elderberry aronia







₩

# Sarny-Kholod

certification: ISO22000, HACCP

United

Madrid

Spai

Ireland

# Sarny-Kholod LLC

Founded in 2016

The main direction of the company's activity is gathering, processing and freezing of wild and cultivated products.

Sarny-Kholod LLC freezes freshly harvested products of the highest quality that meet the EU standards.

The use of modern freezing technology allows products to maintain the maximum amount of nutrients and vitamins, which promotes vivacity and well-being.

process used	packaging
cooling purification freezing (IQF) sorting packing	bag box

volume

Portugal

2017 - 395,4 tons

sales channels

Turkey

dairy industry, packed juices, retailing

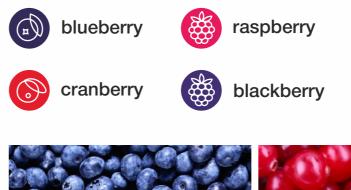


Company and manufacturers' address: 1 Tekhnichna street, Sarny, Rivnenska region, Ukraine, 34501

Nina Milotskaya **Project Manager** 

sarny-kholod.com.ua

+380 67 401 37 55 sarny.kholod.1@gmail.com













# additionally

# strawberry

boletus edulis (whole, cube) chanterelle







# \* PROCESSED BERRIES

\*





COMPETENCE IN FRUIT

# Galfrost LLC

Founded in 2007

Our company grows and harvests the most delicious berries in Ukraine; we also process them and supply high quality fruit ingredients to food processors and retail chains.

Galfrost LLC focuses on two product segments frozen and freeze-dried fruits and berries. Our ingredients are used in jams, juices, yogurt fillings, teas, smoothies, sauces, oat meals, sweets and snacks.



certification: ORGANIC, FSSC 22000, Kosher



process used	
sorting	
freezing	
freeze-drying	
concentration	
packaging	

packaging carton boxes paper bags big-bags

annual volume 2017 - 1,500 tons

## sales channels

juices and beverages, confectionary, dairy, food service, convenience food

Company and manufacturers' address: 89B Lesi Ukrainky street, Zhovkva village, Lviv region, Ukraine, 80300

Roman Denys Managing Director

+380 67 70 70 175 +380 32 52 62 075 sales@galfrost.com.ua In galfrost.com.ua









# red currants

vegetables





certification: ISO 22000, ISO 9001,

IFS (International Food Standard)

Eco Snack Ltd

Founded in 2014

We are a young and dynamic company that is over four years old and has developed from a small start-up into a leading Ukrainian natural snacks company with its own production and R&D center.

We truly believe that snacks can be tasty, healthy and appealing for both kids and adults. Our Bob Snail brand products use only natural fruits and berries without sugar, preservatives, flavoring or colouring!

## product category

natural fruit-berries sweets natural jellies natural cookies

packaging 30 / 60 / 120 gram package

annual volume 2017 – 1.047 tons sales channels

Direct sales in industries: «Confectionery» «Children's Food» «Healthy Food»



Company address: 2-A Nova street, Agronomichne village, Vinnytsia district, Vinnytsia region, Ukraine

Manufacturers' address: 16 Kostyantyna Vasylenka street, Vinnytsia, Vinnytsia region, Ukraine

Yevgenyi Shugaiev Export Manager

+380 50 464 48 62 eshugaev@eco-snack.com bob-snail.com

blueberry (n)

raspberry

Natural fruit-berry sweets with no added sugar, sweeteners, preservatives and colouring Marmalade with no added sugar, sweeteners, preservatives and colouring Cookies with no added artificial aromas, preservatives and colouring.



**Bob Snail** Bakeville



